

Proxy Services

Empowering Confident Decision Making



In today's fast evolving corporate landscape, securing shareholder support is critical to the success of key resolutions and transactions. MUFG Corporate Markets' proxy solicitation and advisory experts deliver data-driven insights, robust vote tracking, and proactive engagement strategies empowering companies to navigate annual and extraordinary general meetings, mergers and acquisitions with confidence.

By combining advanced analytics, deep market expertise, and strong relationships with custodians and investors, we help organisations understand shareholder sentiment, anticipate voting outcomes, and achieve successful results.

Proxy solicitation and vote tracking

We determine which institutions are participating, report their intentions and ensure their proxies are lodged in a timely manner with custodians and submitted to the share registry ahead of the deadline.

Corporate Governance Impact Report - The Corporate Governance Impact Report (CGIR) combines your latest share register analysis with comprehensive voting data from past campaigns to assess how proxy advisor recommendations and superannuation or pension funds influence institutional voting. The report identifies which asset managers and funds exercise voting discretion and reveals the corporate governance advisors they follow, enabling a fully informed and proactive engagement strategy.

Institutional and Custodian Disclosure Proxy Campaign

- We provide daily proxy disclosure notices before the proxy deadline, giving early insight into institutional voting and identifying any missing proxies. Updates are delivered by your Client Relations Manager and available in real time via miraqle, our unique integrated platform which simplifies how companies manage and engage with their shareholders.

Rebuttal letter - In the event of negative advisor recommendations, we can prepare a rebuttal letter that clearly addresses the concerns raised by the advisors. In a busy meetings season with voting on many items, this approach ensures investors can easily understand your rationale behind remuneration or proposed resolutions.

Voting projections - Leveraging past campaign data, we can project how an investor may vote. We analyse voting history and whether this has been consistent with proxy advisor recommendations and then predict how an investor may vote in a meeting. With daily proxy campaign reporting this provides a clearer outcome for your meetings.

Postmortem report - Analysing which investors voted against a resolution and clarifying whether voting discretion rested with the investment manager or beneficial owner. These insights help companies engage with dissenting shareholders and address their concerns in future communications.

Past transactions

 <p>Insignia™ Financial</p> <p>Acquisition of Insignia Financial by CC Capital Partners</p> <p>A\$3.3bn</p> <p>Scheme of Arrangement Register Analysis</p> <p>2025</p>	 <p>Acquisition of Johns Lyng by PEP</p> <p>A\$1.3bn</p> <p>Scheme of Arrangement Register Analysis</p> <p>2025</p>	 <p>Acquisition of Alumina Limited by Alcoa</p> <p>U\$2.2bn</p> <p>Scheme of Arrangement Register Analysis</p> <p>2024</p>	 <p>Acquisition of PSC Insurance Group by Ardonagh Group</p> <p>A\$2.3bn</p> <p>Scheme of Arrangement Register Analysis</p> <p>2024</p>
 <p>Acquisition of Newcrest Mining by Newmont Corp</p> <p>A\$26bn</p> <p>Scheme of Arrangement</p> <p>2023</p>	 <p>Acquisition of Oz Minerals by BHP</p> <p>A\$10bn</p> <p>Scheme of Arrangement</p> <p>2023</p>	 <p>Proxy Battle Grok Ventures v AGL Energy</p> <p>A\$5.7bn</p> <p>Demerger Scheme</p> <p>2022</p>	 <p>Demerger of Tabcorp Holdings</p> <p>A\$11.5bn</p> <p>Demerger via Scheme</p> <p>2022</p>

Partner with MUFG Corporate Markets

Our fully integrated, end-to-end service model ensures companies receive comprehensive support across every stage of the proxy, governance, and shareholder engagement lifecycle.

With tailored solutions, real-time reporting, and proactive support, MUFG Corporate Markets ensures your organisation is fully equipped to engage stakeholders, address challenges, and secure the votes that matter.

Ready to strengthen your next shareholder meeting or transaction?

Contact MUFG Corporate Markets today to discover how our expertise can help you achieve your corporate objectives.



Steven Fulton
Head of Advisory Services
Fulton@mpms.mufig.com
+61 406 006 125

Steve has over 20 years experience in shareholder engagement, proxy solicitation, strategic communications, share register analysis and investor research. Steve provides support and client advisory across M&A, shareholder meetings and capital raisings. Steve has worked on hundreds of investor campaigns and been involved in some of the highest profile and landmark transactions in the market, supporting major investment banks and clients.